

# Kevin Germino

312-619-8750 [germino.kevin@gmail.com](mailto:germino.kevin@gmail.com) 2730 N Cramer St, Milwaukee WI 53211

Salesforce certified architect with experience building custom integrations and leading development teams

## Experience

### **CUSTOMER SUCCESS MANAGER; MILWAUKEE WI – 2021-PRESENT**

Split role - 50% team management, 50% work on my own projects

Lead and support team of 7 developers, including junior devs, for success on their projects and career growth

### **SALESFORCE CONSULTANT (TECH LEAD, ARCHITECT); MILWAUKEE WI – 2018-PRESENT**

Led development teams to build well designed, fully customized Salesforce communities allowing B2B and B2C customers, sales partners and/or internal users to get support, communicate with peers or manage deals in a unified experience consistent with each client's brand

Designed and led implementation of integrated Salesforce environments to bring the right data to the right system at the right time so end users are able to focus on productively doing their work

Led teams of front end developers and designers to bring world class aesthetics and usability to customer and partner-facing websites hosted on Salesforce (mostly Experience Cloud sites)

Experience with SSO, DevOps, REST and SOAP integrations, large data volumes in Salesforce, batch and async processing, managing competing priorities, and helping clients get the most benefits while minimizing costs

### **SOFTWARE ENGINEER, CTS -> ARTISAN PARTNERS; MILWAUKEE WI – 2013-2018**

Joined CTS in 2013, placed at Artisan Partners in July, 2013. In 2015 Artisan asked me to join as a full employee

Worked to bring a highly custom Salesforce setup to multiple sales channels with differing requirements

Built and maintained Java services to communicate with Salesforce and other internal and external systems

Brought development best practices to Salesforce, including automated and manual testing, continuous integration, change management, version control and documented standards for code

## Education

Marquette University – B.S. in Computer Engineering, May 2013

## Skills

Broad development experience working with Java, C#, Python, and SQL

Strong skills working with Apex, SOQL, SOSL, Sales/Service Cloud, integrations and Salesforce Deployments

## Certifications and Awards

Salesforce Certified Application Architect, System Architect, Platform Developer I and II, Sales Cloud Consultant, Service Cloud Consultant, Experience Cloud Consultant, and others

Eagle Scout